How retail marketers are making AI work for them

Learn their motivations, investments and challenges when it comes to Al.

Al is changing the game for marketers, but how it's used varies from industry to industry. Retailers, for example, are using Al to address challenges like understanding consumer behavior and enhancing the shopping experience.

According to the Epsilon Pulse report, The state of Al in marketing, 94% of retail marketers are leveraging Al. As the role of Al continues to expand for marketers, it's important to understand their motivations, investments and challenges when it comes to the tech. Let's explore the findings.

The most popular AI use cases for retail marketers:

76%

Data insights and analysis

Content generation **Autonomous** ΑI

What motivated your marketing organization to adopt AI?



Operational efficiency

What marketing challenges specific to the retail industry are being addressed by AI?

Customer experience enhancement

Dynamic pricing and demand forecasting

Churn prediction and retaining customers

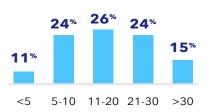
Personalized ad creative

How well is AI integrated into your marketing strategies?



Extremely well Somewhat well

Percentage of budget allocated to Al-related initiatives:



How are you measuring performance?

Increased revenue

Top 3 ways AI is helping retailers understand consumer behavior

- Personalized product recommendations
- Customer journey analysis mapping
- Ad campaign optimization and targeted marketing

What technical challenges have you faced during implementation?



accuracy

Scalability



tools and systems

Integration with other Model

What organizational challenges have you faced?

